

THE CHALLENGE

Industry research is unambiguous: 70% of technology implementations face significant challenges, and nearly half fail outright — most often due to poor requirements management, scope creep, and lack of experienced oversight.

Your vendor is focused on their process. Your staff is focused on keeping the organization running. Who's focused on making sure the implementation actually delivers what you were promised?

WHAT WE DO

Associations Rewired serves as your experienced implementation advocate — positioned between you and the vendor to ensure the project stays on time, on budget, and on scope.

We bring something no vendor can: the perspective of having watched dozens of similar implementations play out with this vendor and others. We know where things go wrong — and we act before they do.

- We oversee the vendor's work, applying insight from prior implementations to catch problems early.
- We manage timelines aggressively — when delays emerge from either side, we realign priorities to protect your launch date.
- We translate between your business needs and the vendor's technical language, so requirements don't get lost.
- We know what's technically possible, what's affordable, and what's actually worth doing — because we've built and overseen software from the inside.

WHAT'S INCLUDED

- ✓ **Scope validation, timeline confirmation, and role clarity across your team and the vendor** — Project Kickoff
- ✓ **Regular vendor check-ins, milestone tracking, and issue escalation** — Ongoing Oversight
- ✓ **Ensuring agreed-upon functionality is actually built and tested** — Requirements Management
- ✓ **Proactive flagging of scope creep, timeline drift, and vendor gaps — before they become crises** — Risk Identification
- ✓ **QA of your data migration to ensure accuracy, completeness, and clean go-live** — Data Migration Oversight
- ✓ **Staff preparation, communication planning, and training coordination to maximize adoption** — Change Management

- ✓ **Structured testing to verify the system delivers what was promised before you go live** — User Acceptance Testing
- ✓ **On-site or virtual presence at launch, with rapid issue response** — Go-Live Support
- ✓ **30-day check-in to address emerging issues and confirm successful adoption** — Post-Launch Review

OUR ADVANTAGE

Deep Vendor Knowledge	We know how your specific vendor has implemented for peer associations — and where they commonly stumble.
Association Expertise	We understand association workflows, member data complexity, and the operational stakes of getting this right.
Your Advocate	We're on your side — not the vendor's. We push back when needed and escalate when warranted.
Technical Fluency	We understand software architecture and know what's really possible vs. what vendors tend to promise.

WHEN TO ENGAGE US

- Immediately after vendor selection — ideally before the implementation contract is signed
- When your team lacks the bandwidth or technical depth to oversee a complex implementation
- When you're replacing a mission-critical system and can't afford a failed or delayed launch
- When you've had a painful implementation experience in the past and want a different outcome

The best time to engage implementation oversight is before the contract is signed. We review implementation contracts and Statements of Work to ensure scope, timelines, and deliverables are clearly defined. Catching ambiguities before work begins is far less expensive — and far less disruptive — than resolving disputes after launch.

Talk to us before your implementation begins — or if you're already in trouble.

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